



<https://climax.enterprises/careers/insurance-agent/>

## Insurance Agent

### Description

Insurance Agents are responsible for identifying sales opportunities for insurance plans and overseeing a portfolio of clients. Also responsible for identifying risk management strategies, handling policy renewals, and tracking claims.

### Responsibilities

- Generate and follow up on leads, schedule appointments, identify client needs, and market appropriate products.
- Close the sale with current prospective customers.
- Meet new business production goals and objectives.
- Provide customer support in a friendly, prompt, and accurate manner.
- Network and build business referral relationships.
- Input quotes and policy renewals for customers.
- Assist clients with the claims process.

### Qualifications

- Insurance Producer License (Required)
- Accident & Health Insurance License (Preferred)

### Experience

- Insurance sales: 2 years (Required)

### Job Benefits

- 401(k)

### Contacts

Employment@climax.enterprises

### Hiring organization

Climax Insurance

### Employment Type

Full-time

### Duration of employment

Permanent

### Industry

Insurance Sales

### Job Location

Portage, Michigan

### Working Hours

8:30-5:00

M-F