



<https://climax.enterprises/careers/solar-sales-specialist/>

## Solar Sales Specialist

### Description

Are you motivated and outgoing? Do you enjoy talking to people and making a difference? Then join the Climax Solar team and start a career of the future as a Solar Sales Specialist!

Employees in this dynamic role are responsible for setting up sales appointments and providing exceptional customer service to existing and new clients. This position is ideal for a strategic seller that is familiar with outside sales and comfortable visiting homes.

### Responsibilities

- Explain solar, our services, and basic features of our products to interested customers.
- Gather documents from customers.
- Handle all customer inquiries and concerns.
- Willingness to learn and understand sales and closing techniques.
- Qualifying and using critical thinking to determine the value of set appointments.

### Qualifications

- Prior experience in customer service, or sales related field.
- Excellent written and verbal communication skills.
- Willingness to learn.
- Demonstrate teamwork, initiative and a willingness to problem solve.
- Positive and professional demeanor with a winning attitude.

### Job Benefits

- 401(k)
- 401(k) matching
- Health insurance
- Paid time off
- Vision insurance

### Contacts

Employment@climax.enterprises

### Hiring organization

Climax Solar

### Employment Type

Full-time

### Duration of employment

Permanent

### Job Location

Portage, Michigan

### Working Hours

Monday – Friday

Weekend Availability

### Base Salary

\$ 36000 - \$ 52000

### Date posted

June 15, 2023