



<https://climax.enterprises/careers/solar-sales-specialist/>

Solar Sales Specialist

Description

Are you motivated and outgoing? Do you enjoy talking to people and making a difference? Then join the Climax Solar team and start a career of the future as a Solar Sales Specialist!

Employees in this dynamic role are responsible for setting up sales appointments and providing exceptional customer service to existing and new clients. This position is ideal for a strategic seller that is familiar with outside sales and comfortable visiting homes.

Responsibilities

- Explain solar, our services, and basic features of our products to interested customers.
- Gather documents from customers.
- Handle all customer inquiries and concerns.
- Willingness to learn and understand sales and closing techniques.
- Qualifying and using critical thinking to determine the value of set appointments.

Qualifications

- Prior experience in customer service, or sales related field.
- Excellent written and verbal communication skills.
- Willingness to learn.
- Demonstrate teamwork, initiative and a willingness to problem solve.
- Positive and professional demeanor with a winning attitude.

Job Benefits

- 401(k)
- 401(k) matching
- Health insurance
- Paid time off
- Vision insurance

Contacts

Employment@climax.enterprises

Hiring organization

Climax Solar

Employment Type

Full-time

Duration of employment

Permanent

Job Location

Portage, Michigan

Working Hours

Monday – Friday
Weekend Availability

Base Salary

\$ 36000 - \$ 52000

Date posted

June 15, 2023